



# LEADING WITH CHARISMA

Being a leader is not about authority, titles, positions, salaries or forcing people to follow you.

Being a leader is about influencing others to be better than you and having people who choose to follow you. **It's about how you can inspire others to do what inspires them.**

Leading with Charisma is tailored to groom your talents to be exceptional leaders who can help you to build a profitable and successful organization.

***IF YOU CANNOT BE UNDER AUTHORITY,  
YOU CAN'T BE IN AUTHORITY.***

# MODULE



- What is leadership?
- Traits of a leader
- Types of leadership
- Leading by authority Vs influence
- Benefit of being influential



- Mentoring & coaching
- Art of influencing
- Are you using influence or authority
- What's needed to be a influencer
- Your traits that sabotage you



- Know your leadership traits
- What type of leader you are
- Do you lead from the front or back?
- Difference between leader and politician



- Power of story telling
- Why it's important and how to use it
- Types of stories
- The "take away" that you want to share



- Know your learning skills (VAKs)
- Know your personality traits
- Know your love language



- One minute manager
- Catching them when they do right
- Constructive advise VS destructive advise
- Power of Words



- Organization excellence
- Motivating individual and departments
- Difference between coaching, mentoring and leading



- Handling workplace conflict
- Managing the "superstars"
- What if they done like you
- Resolving misunderstandings



- Setting standards at workplace
- Meeting deadlines
- Managing productive meetings



- Leading with charisma
- You jump they jump
- Power of appreciation
- Most Important Value

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